



POS POS Pty Ltd
92 Ernest Street
South Brisbane, QLD 4101

Re: OPS GLOBAL

To whom it may concern,

POS POS engaged OPS Global in September 2009 to assist with speeding up the collection of our debtors. Since engaging OPS we have seen a number of improvements in the key metrics of our business:

- Our average collections on a month to month basis doubled.
- Our 90day+ component of our debtor book reduced by over 50% in 2 months.

They have also been instrumental in improving processes in our business, specific to the collection of our debtors. We have seen a very positive change in the culture internally (with sales reps) as well as an acceptance from our clients with our shift in policy. I believe this is due to the professional and methodical approach that they employ within our business.

Personally this saves me a significant amount of my time and I have full confidence in my Professional Credit department engaging me only as and when needed. The improvement from a cash flow perspective was almost unthinkable and has allowed us to focus on making strategic decisions in the business rather than reactive ones.

I fully endorse OPS Global and am happy to share further the great impact they have had on our business. Please do not hesitate to contact me should you wish to discuss this further.

Best Regards

Daniel Danielli
Chief Executive Officer